



**GOVIND BALLABH PANT INSTITUTE**

*of*

**POSTGRADUATE MEDICAL EDUCATION & RESEARCH (GIPMER)**

(Govt. of NCT of Delhi)

1, Jawahar Lal Nehru Marg, New Delhi-110002 (India)

(PURCHASE BRANCH)

F.502/IHC Stainer/GIPMER/2021/ 548

Dated:


19/5/2021

**Subject: Proposal for Procurement of "One (01) Automated IHC Stainer" for Pathology Department on Proprietary Basis from M/s Ventana Medical System, Inc., USA through M/s Roche Diagnostic India Pvt. and invitation of comments/objections w.e.t. proprietary nature of the equipment if any, thereof.**

The G.B. Pant Institute of Postgraduate Medical Education & Research (GIPMER), New Delhi is in the process of procurement of **"One (01) Automated IHC Stainer" for Pathology Department on Proprietary Basis from M/s Ventana Medical System, Inc., USA through M/s Roche Diagnostic India Pvt..** The proprietary article certificate (PAC) from the Principal Firm M/s Ventana Medical System, Inc., USA as well as from the user department is attached herewith.

The above documents are being uploaded for open information to all principal manufacturers or their authorized distributor with the intention to invite objections with regard to proprietary nature of the said product if any.

The comments/objects if any, should be submitted to the Medical Superintendent, Room No.- 37 Ground Floor, A-Block, G B Pant Hospital, New Delhi- 110002 on or before 10.06.2021 upto 04:00 PM, failing which it will be presumed that no other bidder/manufacture/vendor is having any comments/objection against the proposition and the case shall be decided purely on merit.

  
**Dr. Poonam S. Loomba**  
Chairperson of EPMC  
GIPMER

**Enclosures:**

- Proprietary Article Certificate from the Principal Firm M/s Ventana Medical System, Inc., USA.
- Proprietary Article Certificate from User Department duly signed by user faculty & head of Department.
- OEM Authorization Certificate of M/s Ventana Medical System, Inc., USA.
- Performa Invoice/Quotation & Previous supply order copy for rate reasonability.
- Details brochure of the product from the Principal.

**Copy to:**

- HOD Pathology, GIPMER for information only

# REGIONAL INSTITUTE OF MEDICAL SCIENCES

IMPLAB-795003

101, RIMS, Imphal Phone: 2411484 FAX No: (0385) 2414625

2411484

<p>1. The contract shall be awarded to the lowest bidder. If the supplier fails to supply the goods within the time period (as specified in the contract) the contract shall be cancelled. The supplier shall be liable to pay a penalty of Rs. 1000/- per day for every day of delay in the supply of the goods.</p> <p>2. The contract shall be subject to a maximum of 10% variation in the quantity of the goods supplied.</p> <p>3. The contract shall be subject to a maximum of 10% variation in the price of the goods supplied.</p> <p>4. The contract shall be subject to a maximum of 10% variation in the quality of the goods supplied.</p> <p>5. The contract shall be subject to a maximum of 10% variation in the quantity of the goods supplied.</p> <p>6. The contract shall be subject to a maximum of 10% variation in the price of the goods supplied.</p> <p>7. The contract shall be subject to a maximum of 10% variation in the quality of the goods supplied.</p> <p>8. The contract shall be subject to a maximum of 10% variation in the quantity of the goods supplied.</p> <p>9. The contract shall be subject to a maximum of 10% variation in the price of the goods supplied.</p> <p>10. The contract shall be subject to a maximum of 10% variation in the quality of the goods supplied.</p>	<p>11. The contract shall be subject to a maximum of 10% variation in the quantity of the goods supplied.</p> <p>12. The contract shall be subject to a maximum of 10% variation in the price of the goods supplied.</p> <p>13. The contract shall be subject to a maximum of 10% variation in the quality of the goods supplied.</p> <p>14. The contract shall be subject to a maximum of 10% variation in the quantity of the goods supplied.</p> <p>15. The contract shall be subject to a maximum of 10% variation in the price of the goods supplied.</p> <p>16. The contract shall be subject to a maximum of 10% variation in the quality of the goods supplied.</p> <p>17. The contract shall be subject to a maximum of 10% variation in the quantity of the goods supplied.</p> <p>18. The contract shall be subject to a maximum of 10% variation in the price of the goods supplied.</p> <p>19. The contract shall be subject to a maximum of 10% variation in the quality of the goods supplied.</p> <p>20. The contract shall be subject to a maximum of 10% variation in the quantity of the goods supplied.</p>	<p>Our Reference No. &amp; Date 274/MC/DIAMONDS/Imphal/2011 Dt. 18<sup>th</sup> March 2011</p> <p>Your Quotation No. &amp; Dt.</p> <p>Subject: Supply of Fully Automated Immunochemistry (FIC) Staining System</p> <p>Sir,</p> <p>Your quotation referred above has been accepted. Kindly supply by the following item at the approved rate as per our terms and conditions for use of "Advance Medical Oncology Diagnostic Service (DIAMONDS)" Dept. of Pathology, RIMS and Imphal directly to us and submit the bills in triplicate for payment.</p>
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Sl. No.	Description	Qty	Rate	Amount
1	Fully Automated Immunochemistry (FIC) Machine, Roche Diagnostic India Pvt. Ltd. Model: Ventana Benchmark CX System, Warranty: 5 years	1 no.	Rs. 32,76,000/-	Rs. 32,76,000/- (Inclusive of 18% GST)

(Rupees thirty seven lakh seventy six thousand only)

After the expiry of warranty period, the price plus applicable taxes for CMIC charges for next 5 (five) years will be as follows:

Sl. No.	Year	Rate Per Machine
1	1 <sup>st</sup> year	Rs. 1,60,000/-
2	2 <sup>nd</sup> year	Rs. 1,60,000/-
3	3 <sup>rd</sup> year	Rs. 1,60,000/-
4	4 <sup>th</sup> year	Rs. 1,60,000/-
5	5 <sup>th</sup> year	Rs. 1,60,000/-

Yours faithfully,

(K. Chhangcham)

(Joint Director (Admin.))

Regional Institute of Medical Sciences

Imphal 795003

POCO

SHOT ON POCO F1

25/3/11



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**REGIONAL INSTITUTE OF MEDICAL SCIENCES: IMPHAL - 795004**  
(An Autonomous Institute under the Ministry of Health & Family Welfare, Govt. of India)


Reference No. 274/IHC/DIAMOnDS-Prj/RIMS-2021

Imphal, the 8<sup>th</sup> February, 2021



Subject:- Purchase of fully automated Immunohistochemistry (IHC) staining, Ventana Benchmark GX System for the use of "DIAMOnDS" Project, Department of Pathology RIMS, Imphal-795004 on proprietary basis- inviting comments thereon.

The institute is in the process of Purchasing 1(one) set of fully automated Immunohistochemistry (IHC) Staining, Ventana Benchmark GX System for the use of "DIAMOnDS" Project, Department of Pathology RIMS, Imphal from M/s Roche Diagnostics India Pvt. Ltd. on proprietary basis. The proposal submitted by M/s Sivadutta Agency (Authorized Agent of M/s Roche Diagnostics India Pvt. Ltd) and PAC certifications are attached.

The above documents are being uploaded at RIMS website for open information to submit objections, comments if any, from relevant manufacturer regarding proprietary nature of the equipment/item within 15 days from the date of issue of notification by giving reference No. 274/IHC/DIAMOnDS-Prj/RIMS-2021 (fully automated Immunohistochemistry (IHC) Staining) Ventana Benchmark GX System. The comments should reach RIMS Receipt Sections at Administrative Block of RIMS or Institute's website i.e, [www.rims.edu.in](http://www.rims.edu.in) on or before 20th February, 2021 upto 4.00 p.m falling which it will be presumed that any other vendor is having no comment or offer and case will be decided on merits.


  
Deputy Director (Admn.),  
Regional Institute of Medical Sciences,  
Imphal

Encl: Related documents enclosed.

  
28/3/2021 

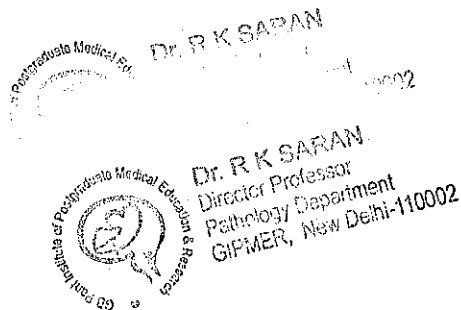
## Automated IHC (Immunohistochemistry) Stainer (Nos. 02)

- | S.# | Specifications  |
|-----|---|
| 1.  | Autostainer to 84 slides capability Autostainer with PT Module, and other accessories. It should be compatibility with paraffin, frozen sections and Bone Marrow smears staining. |
| 2.  | Slide capacity should be more than 80 slides at a time and should have capability to identify slide and reagent vial by bar coded label.  |
| 3.  | Fully automated Antigen retrieval system should be provided   |
| 4.  | Antigen Retrieval system should have facility to produce and store log files of every run for troubleshooting and QC purpose.   |
| 5.  | Having a Slide and reagent vial Labeling System (Bar code reader/writer for Both Slides and reagents)   |
| 6.  | Antibody dispensing volume should be flexible (volume should be 80 ul, 100ul, 200ul upto 600 ul)  |
| 7.  | Individually program for each slide with any protocol.  |
| 8.  | Separates hazardous and non-hazardous waste disposable system and it should be outside of the Instrument.   |
| 9.  | Facility of delay start.  |
| 10. | Compatible for use with standardized protocols or user defined protocols  |
| 11. | Must be absolutely open system (capable of using Antibodies, detection system and buffer from any manufacturer).  |
| 12. | Comes with compatible computer and software.  |
| 13. | The software should be upgradable and provided free for five years.   |
| 14. | Must have LIS and LIMS facility.  |
| 15. | Access instrument and slide status from any location  |
| 16. | Extra slide rack, reagent vials and reagents rack should be provided (one set)/more   |
| 17. | Identify and confirm reagents via bar-coding  |
| 18. | Company must quote their Latest and advanced Instrument (Model) available with.   |

  
 Dr. R K SARAN  
 Director Professor  
 Pathology Department  
 PGIMER, New Delhi



19. Instrument performance certificate should be provided from any reputed Government hospital and must have three-year-old installation.
20. Instrument should have facility to use for Enzyme Histochemistry Technique and other special stain.
21. Company must provide all miscellaneous consumables to perform 20,000 tests.
22. UPS
23. **Warranty:** 5 years comprehensive warranty, including spares. The bucket hangers should be sturdy, and if gets faulty during operation, they should be repaired/ exchanged free of cost under AMC.
24. **Penalty clause** would be applied at a rate of 2% of machine cost/ day, if it remains at not working condition for >7 days, and also if the vendor fails to deliver the equipment ordered within specified time as appropriately decided by the institute at a rate decided by the purchase committee.



17/C

GOVERNMENT OF NATIONAL CAPITAL TERRITORY OF DELHI  
G. B. PANT HOSPITAL, NEW DELHI

1-J. N. MARG, NEW DELHI

PROPRIETARY ARTICLE CERTIFICATE

Name of the Equipment..... Automated IHC Stainer Benchmark GX

The Indented Goods are manufactured by

M/s..... Ventana Medical Systems

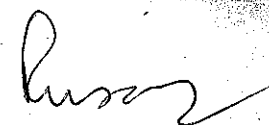
No other make or model is acceptable for the following reasons :

The IHC markers - MSI/MMR proteins and BRAF V600E are of utmost utility in oncology patients for prognosis and therapeutics. <sup>in colon cancer, abt/plumps</sup> Ventana is the only company which provides these FDA approved markers which are proprietary to their equipment (Benchmark, GX).

Concurrence of the finance wing to be proposed vide

Signature and Stamp of the Procuring Officer/H.O.D.

Dated :

22/02/2022 

(Dr P Sakhuja on leave)  
H.O.D.



Dr. R. K. SARAN  
Joint Director  
Health & Family Welfare  
New Delhi-110002



Dr. P. SAKHUJA  
Director Professor &  
Head of the Department  
Pathology Department  
GIPMER, New Delhi-110002



16a/c

To  
The Director  
Govind Ballabh Pant Institute of Post Graduate Medical Education & Research  
(GIPMER)  
(Govt. of NCT of Delhi)  
1, J.L. Nehru Marg  
New Delhi-110 002

**Kind Attn: Dr. Puja Sakhuja**

**Subject: - Price Justification letter**

Dear Mam,

In reference to submit price justification for IHC Fully Automated Immunostainer for the department of Pathology, GIPMER, New Delhi, we had submitted purchase order copy of our BenchMark GX (5894662001) instrument received from Rajiv Gandhi Super Speciality Hospital New Delhi.

In this continuation, we would like to state that from 2019 when the tender of RGSS was published we have considered roughly around 7% of inflation rate and quoted the price of the instrument.

We would also like to inform you that we have submitted purchase order copy from Dayanand Medical College, Ludhiana that is a very renowned institute to justify the price. Request you to kindly consider above submitted PO also for price justification.

Thanking you and assuring you our best services as always.

For Roche Diagnostics India Pvt Ltd



**Vartika Rai**  
Account Manager  
Roche Tissue Diagnostics  
Mob: +91-8527348292  
Email: vartika.raai@roche.com

**ROCHE DIAGNOSTICS INDIA PVT. LTD.**  
CIN - U85105MH1988PTC141417

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16/C



February 19, 2021

To  
The Director  
Govind Ballabh Pant Institute of Post Graduate Medical Education & Research (GIPMER)  
(Govt. of NCT of Delhi)  
1, J.L. Nehru Marg  
New Delhi-110 002

Kind Attn: Dr. R.K. Saran

Dear Sir,

**Sub: Fully Automated Slide Preparation System Benchmark GX for IHC, ISH, FITC and SISH**

This is with reference to the discussion that you had with us. The details of our proposal are as follows.

Please find below the details of the instrument:

Name of the instrument

BenchMark GX

Qty.

1

I	II	III		
S.No.	Name of the item	Total Unit price INR (Rs.) Excluding GST		
1.	ONE FULLY AUTOMATED IMMUNOSTAINER FOR PATHOLOGY DEPARTMENT: VENTANA BENCHMARK GX	32,00,000		
	Part No		Description	
	5894662001		VENTANA BENCHMARK GX STAINER	
2.	One set of Consumables/Reagents will be supplied along with the instrument			
	Part No			Description
	5269806001			UltraView DAB
	5353955001			Reaction Buffer
	5264839001			LCS
	5248850001			Barcode Labels
	5279771001			EZ Prep
	5279801001			CC1
	5353947001			SSC
	5266769001	Bluing Reagent		
	5266726001	Haematoxylin		
5250889001	Ribbon EBAR Printer			
Total price of the instrument along with one set of consumables excluding GST		32,00,000		

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Dr. PUJA SAKHIA  
Director of Pathology  
Head of the Department  
Pathology Department  
GIPMER, New Delhi-110002

Dr. R.K. SARAN  
Professor  
Department  
New Delhi-110002

Dr. Surbhi Goyal  
Assistant Professor, Pathology  
Govind Ballabh Pant Institute of  
Post Graduate Medical Education & Research  
New Delhi

Dr. V.V. BATHIA  
Director, Pathology  
GIPMER, New Delhi-110002

Vandana



## Features

- Flexible Automation
- The New Generation of Productivity for the Histology Laboratory

## Flexibility

- Process IHC, ISH, SISH and FITC tests independently or simultaneously.
- Optimize protocols with flexible options, including extended incubation times and varying temperature controls.
- Choose your own primary antibody or one of over 260 antibodies available from Ventana.
- Automate any or all slide preparation steps: baking, deparaffinization, cell conditioning, and staining.
- Extended incubation time with varying temperature setting at 37 or 42 deg.
- Dual Staining can perform on the same run

## Automation

- Completely automate the processing of your IHC, ISH, SISH, and FITC slides.
- Baking.
- Deparaffinization (solvent free)
- Cell conditioning
- Staining
- Eliminate manual errors

## Sample Throughput and Protocols

- Process the baking through staining of up to 40 IHC slides per 8-hour shift or up to 320 slides with additional modules
- Run BenchMark GX unattended overnight and report up to an additional 20 results in the morning
- Reduce repeats with standardized baking through Staining
- Protocols are INDEPENDENT on slide positions
- Cases are kept together WITHOUT any need for sorting

## Air Vortex Mixers

- Blend the aqueous layer under the Liquid Coverslip, mixing reagents and ensuring uniform reaction kinetics across the entire surface of the slide.
- No covertiles required
- Uniform mixing

## Liquid Coverslip

- Creates a reaction chamber on the surface of each slide controlling evaporation protecting tissue integrity

## ThermoFlex Pad

- 20 unique slide heaters provide highly precise INDIVIDUAL slide heating for Synchronized IHC, ISH and FITC protocols
- Slides' temperature are individually controlled

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14/c

Roche

**Dispensing Reagent Volume**

- 100uL of antibody dispensing is only required for FULL slide coverage
- No Dead Volume required

**Usage for Detection Kits**

- Every slide is 100uL dispense. No wastage. User can FULLY utilize the test kit From 1 to 250 tests as indicated (250 tests/kit)
- No Dead Volume required

**Reagents and Consumables Prices**

S.No.	Part No	Description	Pack Size (No. of Tests)*	Kit Price in INR (Excl. GST)
<b>IHC Consumables</b>				
1	5269806001	UltraView DAB	250	62200
2	5353955001	Reaction Buffer	230	5440
3	5264839001	LCS	95	3500
4	5248850001	Barcode Labels	2500	31500
5	5250889001	RIBBON, EBAR PRINTER	5000	3000
6	5279771001	EZ Prep	520	9160
7	5279801001	CC1	320	12500
8	5353947001	SSC	1100	3150
9	5266769001	Bluing Reagent	250	3271
10	5266726001	Haematoxylin	250	3271
<b>Total Cost excl. Pab and GST</b>				

<b>Optional:</b>				
11#	5250935001	ASSY, Prep Kit, BM, BM XT, BM LT	250	2,900

\* Number of test per kits of Buffers and Consumables is indicative & can vary as per protocols and usage of instrument.

\*\* This is a budgetary quotation and the prices can vary at the time of commercial discussions

# For running 3rd party Primary antibodies

**ROCHE DIAGNOSTICS INDIA PVT. LTD.**  
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www.roche-diagnostics.co.in

**Benefits to Laboratory over other instruments ( Exclusive on Ventana BenchMark Instrument)**

- Minimum use of Antibodies per slide, which is 100µl.
- No need to use extra reagent & costing for control slide.
- Almost nil repetitions of slides.
- Fastest IHC staining with excellent result. Can do IHC in 3 to 3.30 hrs. only.
- Not a single drop of wastage in compare to other instrument available in market where practically 15%-25% of wastage of expensive antibodies and reagent.
- Can do FDA approved PD-L1 (SP263) for guiding immunotherapy for Urothelial Carcinoma patients most likely to benefit from durvalumab on this system.
- Can do DDISH for Her2/Neu, which is FDA, approved, fastest and very advance than FISH.
- Can do FDA approved Pathway Her2/Neu at very low cost than other available systems in market.
- Can do p16 antibody for cervical cancer at a very economical rate, which is only available with Roche. Roche is the only CE/IVD approved manufacturer of p16 for Diagnostic purpose all p16 of other companies are for research use only.
- Can do only available FDA approved ALK (D5f3) clone for personalized non-small cell lung carcinoma samples (NSCLC) as an aid in identifying patients eligible for treatment with XALKORI® (crizotinib) from Pfizer.
- Can do single test also in emergency at any time in cost of single slide which is not possible with any available instrument.
- Can do FDA approved PD-L1 (SP142) for Triple Negative Breast Cancer
- Can do CE IVD VENTANA MMR IHC Panel, which helps differentiate between sporadic colorectal cancer and probable Lynch syndrome, a hereditary form of colorectal cancer.

**Terms and Conditions:**

- Instrument is open to use other company's primary antibodies.
- The prices of the reagents will remain freezed for five years.
- Five-year warranty.
- Five years CMC, which is 5% of the Instrument cost for each year. The GST/service charge will be excluding the CMC amount.
- The installation and training will be done free of cost.
- The items quoted in ANNEXURE I are proprietary and needs to be purchased from Roche.

Thanking you and looking forward to further discussions.

Yours sincerely,


  
**Vartika Rai**


Account Manager

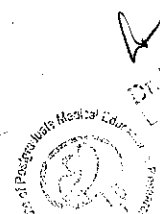
Tissue Diagnostics Division

Contact: +91-8527348292

Email: vartika.raï@roche.com

  
**Dr. R. K. SARAN**  
Professor  
Department  
Gyner, New Delhi-110002

  
**Dr. Surbhi Goyal**  
Assistant Professor, Pathology  
Govind Ballabh Pant Institute of  
Postgraduate Medical Education

  
**Dr. V. V. BATRA**  
Professor  
Department  
Gyner, New Delhi-110002

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**ANNEXURE I****Individual Prices for the Primary Antibodies and their detection system**

Part No.	Description	Pack Size	Kit Price in INR (Excl. GST)
8033668001	MLH1 (M1) MM PAB-US Export	50	12500
8033676001	MSH6 (SP93) RM PAB-US Export	50	20160
6683380001	Rabbit Mono Neg Ctl Ig	250	16430
8033684001	MSH2 (G219-1129) MM PAB-US Export	50	33600
8033692001	PMS2 (A16-4) MM PAB-US Export	50	52640
8033706001	BRAF V600E (VE1) MM PAB-US Export	50	95200
6396500001	OptiView DAB Detection Kit	250	60712
6718663001	OptiView Amplification Kit (250)	250	62036

\* All prices are excluding GST

**Breakup as per required quantity**

Part No.	Description	Pack Size	Kit Price in INR (Excl. GST)	Qt.	Total Price (Excl. GST)
8033668001	MLH1 (M1) MM PAB-US Export	50	12500	4	50000
8033676001	MSH6 (SP93) RM PAB-US Export	50	20160	4	80640
6683380001	Rabbit Mono Neg Ctl Ig	250	16430	2	32860
8033684001	MSH2 (G219-1129) MM PAB-US Export	50	33600	4	134400
8033692001	PMS2 (A16-4) MM PAB-US Export	50	52640	4	210560
8033706001	BRAF V600E (VE1) MM PAB-US Export	50	95200	2	190400
6396500001	OptiView DAB Detection Kit	250	60712	2	121424
6718663001	OptiView Amplification Kit (250)	250	62036	2	124072
				<b>Total</b>	<b>944356</b>

\* All prices are excluding GST

Yours sincerely,

**Vartika Rai**

Account Manager

Tissue Diagnostics Division

Contact: +91-8527348292

Email: vartika.raï@roche.com

Dr. R K SARAN  
Director, Pathology  
Department  
Phone: +91-11-4603 4500

Dr. Surbhi Goyal  
Assistant Professor, Pathology  
Post Graduate Institute of  
Medical Education & Research  
Sector-32, Rohtak-141130

Dr. M V Bhatia  
Senior Lecturer  
Department of Pathology  
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**IHC staining system**

- Should be able to perform IHC, ISH test.
- Should be able to perform dual staining on same run.
- Should allow user to Automate all slide preparation steps: baking, deparaffinization (Xylene Free), cell conditioning staining.
- Fully automated complete walk away slide Stainer with option of delay start for IHC, FDA approved DISH Her 2/Neu, FDA approved ALK D5F3 assay, CE IVD MMR panel, FDA approved PDL1.
- Minimum 20 individually temperature controlled Slide positions with individual slide Heaters.
- Should have system through put to perform baking to counter staining of 20 IHC slides in 3-3:30 hr.
- The total Primary antibody consumption/IHC slide should be not more than 100 uL.
- Should allow user to use 3<sup>rd</sup> Party Primary antibodies.
- Should allow user to choose between standardized protocols or should have facility to Optimize protocols.
- Should be compatible to use paraffin (dewaxed), and frozen sections.
- Should enable user to perform both Test and control tissue on the same slide in the same run.
- Should be barcode-driven technology that match protocols and reagents to patient slides.
- Should have capacity to hold minimum 25 reagents on board.
- Should have latest liquid cover slip technology which creates a reaction chamber on the surface of each slide.
- Should come with compatible computer and software.
- Should have air vortex mixer which enables uniform mixing of reagents dispensed ensuring uniform reaction kinetics.
- Supplier must upgrade the system software time to time or when available at no extra cost to the user.
- Supplier must provide a suitable slide labelling system barcode printing system to print labels for slides.

10/c

## INSTRUMENT SPECIFICATIONS

<b>Physical Characteristics:</b>	<b>Staining Module (SM)</b>	<b>Automated Fluidics Module (AFM)</b>	<b>Base Cabinet Module</b>
Size (W x D x H):	16.25" x 22" x 13.75" (41.3 x 55.9 x 34.9 cm)	20" x 21.5" x 15.25" (50.8 x 54.6 x 38.7 cm)	20" x 21.5" x 38" (50.8 x 54.6 x 96.5 cm) with drawer and AFM 40 lbs (18.2 kg) without AFM
Weight	55 lbs (25 kg)	58 lbs (26.4 kg) empty	
Clearances	Top 15" (38.1 cm) Sides 4" (10.2cm) Rear 6" (15.2 cm)	Top 0.0" (0.0 cm) Sides 4" (10.2cm) Rear 6" (15.2 cm)	
<b>SM Electrical Characteristics:</b>			
<b>BenchMark (750-800), BenchMark GX (750-850)</b>			
Voltage	100-120 / 200-230 VAC		
Current	4 / 2 Amps		
Frequency	50 / 60 Hz		
Power Connection	Cord suited to country. For U.S., standard 3-prong grounded.		
Fuse	6.3 Amps, 250 Volts, 5 x 20 mm, fast-acting.		
<b>AFM Electrical Characteristics:</b>			
BenchMark	AFM 750-801*	AFM 750-821*	AFM 750-811*
BenchMark GX	AFM 750-851*	AFM 750-871**	AFM 750-861*
Voltage	~120 VAC	~100 VAC	~230 VAC
Current	4 Amps	4 Amps*, 2 Amps**	2 Amps
Frequency	60 Hz.	50/60 Hz.	50/60 Hz.
Power Connection	Cord suited to country. For U.S., standard 3-prong grounded.		
Fuse	* 6.3 Amps, 250 Volts, 5 x 20 mm, fast-acting. **2.0 Amps, 250 Volts, 5 x 20 mm, time lag.		
<b>Environmental Requirements:</b>			
BTU/Hr Output	1200 BTU/Hr		
Room Temperature	15°C to 30°C (59°F to 86°F) {Note: The instrument may be unable to maintain proper reaction temperature if laboratory ambient temperature exceeds the specified maximum temperature.}		
Humidity	10% to 90%, non-condensing		
Location	Flat, level surface. No direct sunlight or drafts. Remove from sources of direct heat and moisture. Maximum altitude 2000m. For indoor use only. Do not position the instrument so that it is difficult to remove the main plug from the power outlet.		
<b>Temperature Control:</b>			
Slide Heater Pad	37°C to 95°C ±2.0°C		
Temperature Range			
<b>General Characteristics:</b>			
Capability	IHC, ISH, and FITC slide processing		
Slide Carousel	1-20 slides with independent temperature control for each position.		
Reagent Carousel	25 reagent positions		
Slides	25 x 75 mm, 1 x 3 inches or 26 x 76 mm Superfrost Plus		
Modularity	1-8 BenchMark systems may be controlled from one computer system.		
Water Quality	NCCLS Type II water or equivalent (referred to as deionized water).		
Bulk Reagents	Up to seven different bulk reagents in 3- to 6-liter on-board containers.		
Configurations	Floor mounted using waste module with 20-liter waste bottle, or bench mounted with 20-liter waste bottle.		
Certifications	CSA, CE		

9/c



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Ventana Medical Systems, Inc.  
A member of the Roche Group  
1910 E. Innovation Park Drive  
Tucson, AZ 85755 USA

26 June 2020

### Proprietary Certificate

Dear Sir/Madam,

This is to certify M/s Ventana Medical Systems, Inc, a member of the Roche Group, is the legal manufacturer and/or distributor for below listed products.

M/s Roche Diagnostics India Pvt Ltd, having its registered office in 501 B, Silver Utopia, Cardinal Gracious Road, Chakala, Andheri East. Mumbai-400069, India, a member of the Roche Group and an affiliate of M/s Ventana Medical Systems, Inc., is responsible for the sale & service of the equipment including its spare parts, accessories etc.

Product name	GMMI no	Physical Manufacturer
BenchMark GX	5894662001	M/s Ventana Medical Systems, Inc., 1910 E. Innovation Park Drive Tucson, AZ 85755 USA

The following assays are proprietary to Ms. Ventana Medical Systems and run on Benchmark GX instruments. Ms. Ventana Medical Systems has not validated the performance of these assays on instruments other than Ventana's Benchmark instruments.

### VENTANA ALK (D5F3)

Intended for the qualitative detection of the anaplastic lymphoma kinase (ALK) protein in formalin-fixed, paraffin-embedded (FFPE) non-small cell lung carcinoma (NSCLC) tissue stained on BenchMark IHC/ISH instruments including BenchMark GX automated staining instrument

- Indicated and approved as an aid in identifying patients eligible for treatment with XALKORI® (crizotinib), ZYKADIA® (ceritinib), or ALECENSA® (alectinib)
- VENTANA anti-BRAF V600E (VE1) Mouse Monoclonal Primary Antibody (VENTANA anti-BRAF V600E (VE1) antibody)

Dr. R. K. SARAN  
Professor  
Department of Pathology  
Post Graduate Medical Education  
110002

Dr. Surbhi Goyal  
Assistant Professor, Pathology  
Govind Ballabh Pant Institute of  
Post Graduate Medical Education  
110002

Dr. V. V. VENTRA  
Professor  
Department of Pathology  
Post Graduate Medical Education  
110002

Vaidika



DocuSign Envelope ID: 4992489B-47BC-4142-A7A4-5DDE24DA4DC8

- ✓ Intended for the qualitative detection of BRAF V600E protein in formalin-fixed, paraffin-embedded tissue sections
- Ready to use on BenchMark GX instruments with the OptiView DAB IHC Detection Kit and ancillary reagents
- Part of the VENTANA MMR IHC Panel

### ✓ VENTANA MMR IHC

Includes VENTANA anti-BRAF V600E (VE1) antibody, VENTANA anti-MLH1 (M1) Mouse Monoclonal Primary Antibody, VENTANA anti-PMS2 (A16-4) Mouse Monoclonal Primary Antibody, VENTANA anti-MSH2 (G219-1129) Mouse Monoclonal Primary Antibody and VENTANA anti-MSH6 (SP93) Rabbit Monoclonal Primary Antibody

- Indicated and approved for the detection of mismatch repair protein deficiency as a test for the identification of individuals at risk for Lynch syndrome in patients diagnosed with colorectal cancer (CRC), and, with BRAF V600E status, as an aid to differentiate between sporadic and probable Lynch syndrome CRC in the absence of MLH1 protein expression

### VENTANA PD-L1 (SP263) Assay

- Intended for the qualitative detection of the programmed death ligand 1 (PD-L1) protein in formalin-fixed, paraffin-embedded (FFPE) non-small cell lung cancer (NSCLC), urothelial carcinoma (UC) and other tumor tissues stained with OptiView DAB IHC Detection Kit
- Indicated as an aid in identifying patients for treatment with KEYTRUDA® (pembrolizumab) & may be associated with enhanced survival from OPDIVO® (nivolumab). VENTANA PD-L1 (SP263) Assay is intended for identifying Urothelial Carcinoma patients who may benefit from IMFINZI™ (durvalumab).

### VENTANA PD-L1 (SP142) Assay

- Intended for the immunohistochemical assessment of the programmed death-ligand 1 (PD-L1) protein in tumor cells and tumor-infiltrating immune cells in formalin-fixed, paraffin-embedded (FFPE) tissues indicated below stained with OptiView DAB IHC Detection Kit and OptiView Amplification Kit, stained on BenchMark IHC/ISH automated staining instruments including BenchMark GX.

Dr. R. K. SARAN  
Professor  
Goverdhan Pant Institute of Postgraduate Medical Education  
Delhi-110002

Dr. Surbhi Goyal  
Assistant Professor, Pathology  
Goverdhan Pant Institute of Postgraduate Medical Education  
Delhi-110002

Dr. M. V. SATHYANARAYANA  
Professor  
Goverdhan Pant Institute of Postgraduate Medical Education  
Delhi-110002

Dr. V. S. SATHYANARAYANA  
Professor  
Goverdhan Pant Institute of Postgraduate Medical Education  
Delhi-110002



7/c



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- Test results of all the above product should be interpreted by a qualified pathologist in conjunction with histological examination, relevant clinical information, and proper controls.

These products are intended for in vitro diagnostic (IVD) use.

Sincerely

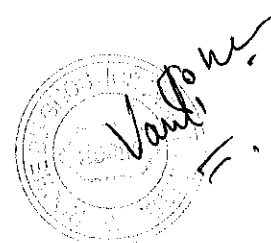
Ventana Medical Systems, Inc.

DocuSigned by:  
By: Christoph Majewski  
0BAFE5604BCE447...

Christoph Majewski

VP and LCL, CDx

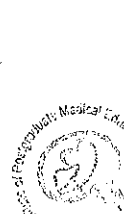
Roche Legal: DS



Dr. Surbhi Goyal  
Assistant Professor, Pathology  
Geeta Kallan Pant Institute of  
Post Graduate Medical Education  
and Research  
(GIPMER), New Delhi - 110 002



Dr. R. K. SARAN  
Associate Professor  
Pathology Department  
All India Institute of Medical Sciences - Delhi-110002



Dr. V. V. BATHIA  
Associate Professor  
Pathology Department  
All India Institute of Medical Sciences - Delhi-110002

6/c

Bypost/Hand/Email

**RAJIV GANDHI SUPER SPECIALITY HOSPITAL**  
(An autonomous institute under Govt. of NCT of Delhi)  
**TAHIRPUR, DELHI-110093**

F.14(04)/PS/Patho/03/RGSSH/2017/800

Dated: 15/12/2020

To

M/s Roche Diagnostics India Pvt Ltd  
3<sup>rd</sup> Floor office Block  
MGF Corporate Park  
Metropolitan Mall, Plot No. A2  
District Centre, Saket  
New Delhi-110017

**Sub: Award of contract for supplying Fully Automated Immunostainer for Pathology Department at RGSSH.**

**Ref:** Tender ID; -2019\_RGSSH\_183101\_1 dated: 31<sup>st</sup> Oct 2019 having Bid ID: -1042883.

Sir/Madam,

With reference to the above, I am hereby directed to convey the approval of worthy Director, RGSSH for issue of supply order for supply of the following item at RGSSH: -

**Prices:**

S.N o	Brief Description of Item/Goods	Quantity	Unit Price (Rs.)	Total Price (Rs.)
1	Fully Automated Immunostainer Ventana Benchmark GX, GMMI No: 5894662001	1	Rs. 30,00,000	Rs. 30,00,000
2	GST 18%		Rs. 5,40,000	Rs. 5,40,000
Grant Total				Rs. 35,40,000
Total Value (in Words): Rs. Thirty-Five Lakhs Forty Thousand only				
3	After the Completion of Comprehensive warranty period of 5 Years both parties will enter into paid CMC as mentioned below from the date of installation of the equipment. The CMC will commence from the date of the warranty period of 5 Years & will be applicable during 6 <sup>th</sup> to 10 <sup>th</sup> year. The CMC charges shown below will be exclusive of service tax which shall be charged extra as applicable at the time of filling.			
	Year	Quantity	CMC Price Per unit (Rs.)	Total CMC Price (Rs.)
	6 <sup>th</sup> Year	1	Rs. 1,50,000	Rs. 7,50,000 (Rs. 1,50,000 X 5 years)
	7 <sup>th</sup> Year		Rs. 1,50,000	
	8 <sup>th</sup> Year		Rs. 1,50,000	
	9 <sup>th</sup> Year		Rs. 1,50,000	
	10 <sup>th</sup> Year		Rs. 1,50,000	

Dr. V. B. Goyal  
15/12/2020

Dr. Surbhi Goyal  
Assistant Professor Pathology  
Govt. Rajiv Gandhi Institute of  
Postgraduate Medical Education  
and Research  
(GIPMER) New Delhi-110002

Dr. P. K. Goyal  
Assistant Professor  
Govt. Rajiv Gandhi Institute of  
Postgraduate Medical Education  
and Research  
(GIPMER) New Delhi-110002

Dr. V. B. Goyal  
Director Professor  
Pathology Department  
GIPMER, New Delhi

**TERMS & CONDITIONS:**

1. Total no. of item is 01 and total amount of this supply order is **Rs. 35,40,000** (Rupees Thirty-Five Lakhs Forty Thousand only) inclusive of taxes.
2. Supplier should submit acceptance via email or hard copy within 7 days after receiving the supply order.
3. **Delivery period:** - The supplier should supply the ordered item within 45 days from the date of issue of the supply order in case of Indian item or 90 days in case of imported item.
4. **Technical specification:** - Technical specification of the equipment as quoted by bidder and bidder is requested to supply the items as per NIT. (as per annexure-8)
5. **Comprehensive Warranty:** - The Comprehensive warranty will be of 05 (Five) years **(INCLUDING ALL SPARE AND LABOUR)** from date of successful installation certificate issued by the user department or concern committee. All software update should be provided free of cost during comprehensive warranty period. The supplier will submit an undertaking in this regard. During the comprehensive warranty period, the tenderer shall maintain the equipment at 95% uptime calculated on annual basis (365 days).
6. **Performance Security:** - The supplier will submit a Performance Bank Guarantee of 10% of order value for a period till 60 days after completion of warranty period. Shall be submitted in form of BG or FDR in the name of "DIRECTOR, RGSSH" payable at Delhi.
7. **Payment Terms:** - 100% Payment will be released against the supplies, after receipt of complete supplies, inspection and verification on submission of due certificates to this effect by the hospital authorities and due submission of Performance Bank Guarantee.
8. **Payment During CMC Period:** - Payment will be done on quarterly basis after successful completion of the period and submission of the duly verified copy of service report by concerned HOD.
9. **Installation:** - Installation of the equipment will be done by the trained engineers of the supplier free of charge.
10. **Training:** - Necessary training to Doctors/Technicians/Staff must be provided on site by principal/Indian agent at free of cost for smooth operation and maintenance of the equipment to the satisfaction to the user department.
11. The supplier will submit an undertaking and declare the shelf life of the equipments, CMC proposal for atleast 5(Five) years from date of completion of comprehensive warranty of five years and price list of reagents and consumable need to run the equipment along with price justification.
12. A penalty of 2% per week subject to a maximum of 10% of total Value of the item for supplied delay from actual date of dispatch of supply order by post or by hand.
13. An undertaking on Rs 100/- non-Judicial stamp paper relating to after sales services, acceptance of terms & conditions of tender enquiry as per NIT

*[Handwritten signature]*

*[Circular stamp: Director, RGSSH]*

*[Handwritten signature: Dr. Surbhi Goval]*

*[Handwritten signature]*

*[Circular stamp: Director, RGSSH]*

*[Handwritten signature: Vanshika]*

4/C

14. The supplier should submit the bill in triplicate and pre-receipted in the name of "Director, RGSSH" along with necessary certificate of GST and Bank details.
15. All Terms & Conditions mentioned in tender id no. 2019\_RGSSH\_183101\_1 are applicable in this contract.
16. DIRECTOR, RGSS HOSPITAL reserves the right to withdraw, hold and /or cancel this supply order at any stage without assigning any reasons thereof.

*Piyush*  
15/12/2020

(Dr. Piyush Verma)  
Procurement Officer

Date: 15/12/2020

F.14(04)/PS/Patho/17/RGSSH/2019/Sec

Copy forwarded to: -

1. PS to Director RGSSH
2. PA to MS, RGSSH
3. MOI/C Store, RGSSH
4. HOD, Pathology Department, RGSSH
5. Accounts Officer, RGSSH
6. Guard File

(Dr. Piyush Verma)  
Procurement Officer

Dr. V. Bhatia  
Professor  
Department of Pathology  
Govind Ballabh Pant Hospital  
New Delhi-110002

Dr. R. K. Saran  
Professor  
Department of Pathology  
Govind Ballabh Pant Hospital  
New Delhi-110002

Dr. Surbhi Goyal  
Assistant Professor, Pathology  
Govind Ballabh Pant Hospital  
Post Graduate Medical Education  
and Research  
(GIPMER) New Delhi-110002

February 17, 2021

To  
The Director  
Govind Ballabh Pant Institute of Post Graduate Medical Education & Research (GIPMER)  
(Govt. of NCT of Delhi)  
1, J.L. Nehru Marg  
New Delhi-110 002

**Scope : Procurement of Fully Automated Immunohistochemistry Stainer**

**Subject : Declaration of lowest prices offered**


This is to certify that the prices offered for the consumables, primary antibodies, reagents & instrument (Ventana BMGX, a fully automated IHC Stainer) required to the Department of Pathology (GIPMER) are the lowest considering the commercial/technical terms and conditions.


Thanking you

With Best Regards

**For Roche Diagnostics India Pvt. Ltd .**

  
**Vartika Rai**  
Account Manager- Roche Tissue Diagnostics  
Email ID: vartika.ra@roche.com  
Mob: +91-8527348292

  
**Dr. Surbhi Goyal**  
Assistant Professor, Pathology  
Govind Ballabh Pant Institute of  
Post Graduate Medical Education & Research  
(GIPMER) New Delhi  
**ROCHE DIAGNOSTICS INDIA PVT. LTD.**  
CIN - U85195MH1988PTC1417  
**Regional Office :**  
3rd Floor Office Block  
MGF Corporate Park  
Metropolitan Mall, Plot No. A2  
District Center, Saket  
New Delhi - 110017.

  
**Dr. B. B. Bhatia**  
Lecturer, Pathology  
Govind Ballabh Pant Institute of  
Post Graduate Medical Education & Research  
(GIPMER) New Delhi-110002  
Tel: +91 (11) 4603 4500  
Fax: +91 (11) 4603 4528

**Regd. Office :**  
501 B, Silver Utopia  
Cardinal Gracious Road  
Chakala, Andheri (East)  
Mumbai - 400069  
Tel.: +91 (22) 6697 4900  
Fax: +91 (22) 6697 4909  
[www.roche-diagnostics.co.in](http://www.roche-diagnostics.co.in)  
Document  
GIPMER, New Delhi-110002

2/c



## Dayanand Medical College & Hospital Managing Society

TAGORE NAGAR, CIVIL LINES, LUDHIANA-141001  
Purchase PH: 0161-4687584-7667-7668, FAX: +91-161-4687524  
Central Store PH: 0161-4687672-73-89  
GSTIN No: 03AAATD0732A12R

Email ID: eqptdmio@dmch.edu, medicalpurchase@dmch.edu; Website: www.dmch.edu

### Purchase Order

To:  
Vendor Code: SUP2029  
Vendor Name: ROCHE DIAGNOSTICS INDIA PVT. LTD.  
Address: #3RD FLOOR OFFICE PARK, MGF CORPORATE PARK  
METROPOLITAN MALL, PLOT NO. A2, SAKET  
NEW DELHI - 110017  
Phone: 039107-66880 FAX:  
Email: rohit.kumar.k3@roche.com  
GST IN: 07AAACA0268H122

PO Number: MM2018-18/7115  
PO Date: 22/12/2018  
Department: Pathology  
Vendor's TIN No.:  
Category:

Item Code	Description	C.No.	Qty	Unit	Rate	Disc%	Amount	Tax%	MRP
ME001847	FULLY AUTOMATED IMMUNO - HISTO - CHEMISTRY STAINER WITH STANDARD ACCESSORIES MODEL : VENTANA BENCHMARK GX SYSTEM MAKE : ROCHE - USA	CS NO.1712 DT.22.12.2018.	1.0	Nos	3700000.00	12.00	3256000.00	IGST:18.0	0.0

**Tax Details:**  
IGST : 586,080.00

Total 3256000.00  
Total Tax 586080.00  
Grand Total (in Rs) 3842080.00

### Terms and Conditions

Payment Terms: 25% ADVANCE AGAINST PROFORMA INVOICE & BALANCE AFTER INSTALLATION

Remarks: DEPTT. PATHOLOGY, LETTER REF. NO. DMCH/PATH/2017/1713.

AMC @ 3% / CMC @ 5% + GST.

250 TESTS OF SECONDARY ANTIBODY + 50 TESTS VIMENTIN PRIMARY ANTIBODY. FOC

DETAILED SPECIFICATIONS, T & C AS PER ANNEXURE 'A' ATTACHED.

PLEASE CHECK MEDICO TECHNICAL SPECIFICATIONS BEFORE SIGNING THE PURCHASE ORDER.

- 1) BEING COMPUTER GENERATED P.O. DOESNT REQUIRED ANY SIGNATURE.
- 2) THIS P.O. HAS GOT THE APPROVAL OF THE COMPETENT AUTHORITIES.
- 3) MUTUALLY ACCEPTED TERMS & CONDITIONS ATTACHED ALONG.
- 4) KINDLY PROVIDE YOUR PURCHASE PAPERS AND NECESSARY CERTIFICATIONS ALONG WITH SUPPLIES AS AUTHENTICITY OF MATERIAL SUPPLIED.

PLEASE NOTE THAT IF THE PROPRIETOR / PARTNER / OWNER / EMPLOYEE AND RELATIVE THEREOF, OF THE FIRM ON WHICH THIS PURCHASE ORDER HAS BEEN ISSUED, IS AN ASSOCIATE / RELATIVE OF ANY MEMBER OF MANAGEMENT OR OF FACULTY / EMPLOYEE OF THE INSTITUTION, THIS FACT SHOULD BE IMMEDIATELY REPORTED TO GENERAL MANAGER / SECRETARY STATING THE NAME OF THE PERSON AND THEIR RELATIONSHIP; BEFORE EXECUTION OF PURCHASE ORDER, FOR FINAL DECISION IN THE MATTER BY MANAGEMENT / DMCH MANAGING SOCIETY.

ANY GRATIFICATION, WHATEVER SMALL MAY BE EVEN DIARIES & CALENDERS, TO ANY EMPLOYEE OF THE INSTITUTION.

Page 1 of 2

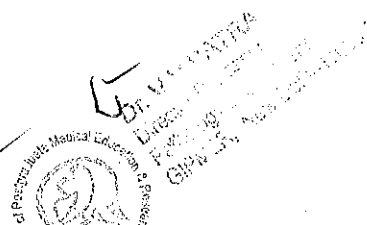
We have carefully read, understood and gone through the specifications, Brands, Makes mentioned in the CS/PO and the same are okay and our consenting to this is without any pressure.

(HOD. Pathology)

Dr. Surbhi Goyal  
Assistant Professor, Pathology  
Govind Ballabh Pant Institute of  
Post Graduate Medical Education  
and Research  
(GIPMER) New Delhi - 110022



Handwritten signature: Vanshiha



1/c

Vendor Code: SUP2029

PO Number: MM2018-197110

Vendor Name: ROCHE DIAGNOSTICS INDIA PVT. LTD.

PO Date: 22/12/2018

BE VIEWED VERY SERIOUSLY & SHALL LEAD TO TERMINATION OF ALL TYPES OF DEALS WITH INSTITUTION & OTHER SEVERE CONSEQUENCES.

Delivery Schedule: 04 - 05 WEEKS, P.O.R.DMCH

Warranty: FIVE YEARS FROM THE DATE OF INSTALLATION

Supplier to Note:

- (a) Supplier to attach signed photocopy of the PO or email with Invoice.
- (b) Goods supplied must be of one batch only and expiry date to be clearly mentioned on Invoice.
- (c) The Institution reserves the right to amend the quantity and delivery schedule with prior intimation.
- (d) If the supplier has any problem with the respect to purchase or payment, he may directly contact the Medical Supdt.(Dr.Sandeep Sharma) , GM and finally the Secretary, DMCH Managing Society.
- (e) Invoice must specify corresponding PO reference (PO No. and Date)
- (f) Supply only Long expiry items.
- (g) Separate Invoices to be raised against each PO.
- (h) All supplies to be effective between 10AM to 3 PM.
- (i) All Correspondence/Supplies/Invoices/Bills should be couriered in the name of Central Store.
- (j) Invoices to be submitted as per Form of GST Act.
- (k) If the proprietor / partner / owner / employee and relative thereof, of the firm on which this purchase order has been issued, is an associate / relative of any member of management or of faculty / employee of the Institution, this fact should be immediately reported to GM / Secretary stating the name of the person and their relationship, before execution of purchase order, for final decision in the matter by Management / DMCH Managing Society.

Checked By

Prepared by: Shriv

*[Signature]*  
Manager/Dr. Manager

*[Signature]*  
Financial Controller  
Print by: 12121

*[Signature]*  
General Manager  
Print Date & Time: 22/12/2018 17:00:28

*[Signature]*

We have carefully read, understood and gone through the specifications, Brands, Makes mentioned in the CS/PO and the same are okay and our consenting to this is without any pressure.

*[Signature]*  
(MOD Pathology)



Dr. Surbhi Goyal  
Assistant Professor, Pathology  
Govind Ballabh Pant Institute of  
Post Graduate Medical Education  
and Research  
GGMER (N) New Delhi - 110061

Dr. P. N. SARAN  
Professor

1100002

*[Signature]*



Dr. V. V. SETHI  
Due to absence  
in charge of the  
GGMER (N) New Delhi - 110061